

Planning better.
Building better.
With FactoryXperts.

Our services for your new
buildings and reconstructions.

FACTORYXPERTS⁺

Success can be planned. With FactoryXperts.

How can new buildings and reconstructions in the fields of manufacturing and logistics be planned and implemented even better to create perfect conditions for a successful future with optimal use of resources?

It is exactly this question that inspires us each and every day and led to the founding of FactoryXperts in 2013. Investment projects open up new market opportunities for companies, but at the same time entail enormous risks. It would be great to have experts at your side who understand your industry and your processes, and at the same time are proficient in all aspects of planning and construction.

« We know how your industry works. And we want you to be the best there is. »

The interdisciplinary FactoryXperts team in Switzerland and Germany comprises specialists from all disciplines: from logistics and operations engineering to architecture, construction planning and overall project management to controlling, change management and strategic corporate development.

Whether you commission us with the general planning of a large-scale project or entrust us with a partial step, whether you want to build on the green field or optimize your value chain – you always benefit from the innovative power, precision and efficiency of a dynamic company with Swiss and German roots.

Always one step ahead. With ATP architekten ingenieure.

Since January 2019, FactoryXperts has a new strong partner: ATP architekten ingenieure, the leading integrated planning office in continental Europe, with over 50 years of experience in planning buildings for the food industry. More than 800 architects and engineers at ten locations in the DACH region and CEE work together in interdisciplinary teams consisting of experts in architecture, structural engineering, technical building services and site supervision. As a pioneer in digitalization, ATP has consistently been using Building Information Modeling (BIM) to create digital models since 2012. As a result, we are always one step ahead. Our know-how bundle comprising process engineering consulting (FactoryXperts) and integral construction planning (ATP architekten ingenieure) gives you access to a carefree package right down the line, because we apply our complementary expertise for your benefit.

Left to right:

- / **Andreas Güth**
Managing Director
FactoryXperts Deutschland GmbH
- / **Markus Fraefel**
Head of Engineering
FactoryXperts International AG
- / **Natalie Bless**
Organization and Marketing
FactoryXperts International AG
- / **Roger Bless**
CEO
FactoryXperts International AG





With clear goals and processes to clear success.

For each job, we always keep your company's strategy, structure and culture in mind first, and then look at the details of your specific processes and requirements. In this way, we can develop tailor-made solutions, together with you, that work at all levels to meet your corporate goals: to optimize your production and logistics processes, reduce costs sustainably, drive your growth and increase your added value and competitiveness.

How do you make your production significantly more effective with maximum process reliability? Which production facilities best fit the goals of your production? How can you reduce your logistics costs in the long term – despite the growing range of articles and increasing performance and capacity requirements? What requirements do you place on your buildings in terms of function and aesthetics?

FactoryXperts offers you a competent and dedicated contact person who will accompany you throughout the entire project. Your personal expert has an ear for your wishes and suggestions so he or she

can act quickly and flexibly in your favor. He/she ensures exact control and effective coordination of all tasks in each phase. This ensures consistent quality and saves you a lot of valuable time and money. We only procure services on the market that guarantee you the best price-performance ratio, because we consistently focus on Swiss and German values such as independence and reliability when selecting suppliers.



« We know what it takes to achieve more productivity and efficiency. You decide which steps you will walk with us. »

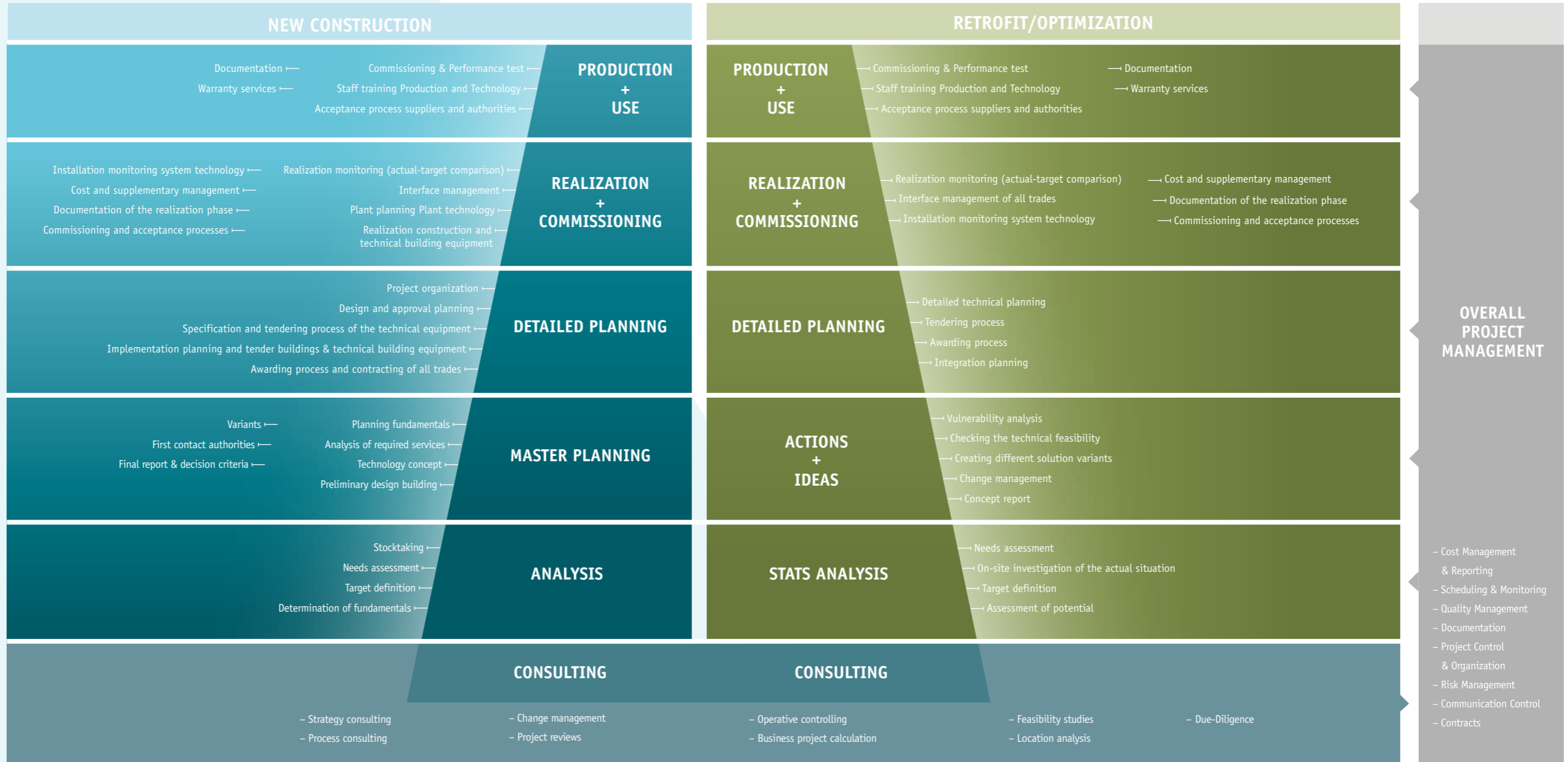
/ Business economists

Our industry focus

- / 1 Confectionery production
- / 2 baked goods production
- / 3 Beverage production
- / 4 Manufacturing industry in general
- / 5 Service providers in the logistics sector

Every industry and every company have their own challenges. At FactoryXperts, you will meet with experts who come from your industry and know and understand it because of their day-to-day practice. At the same time, you benefit from our extensive know-how from projects in other industries, as we develop the best solution.

Whether you are planning a new building or thinking about optimizing an existing facility – we give you our 100 % support from the very first consultation and until the completion of the projects. You can also select only individual service modules or partial steps as required. Whatever suits your needs best.



OVERALL PROJECT MANAGEMENT

- Cost Management & Reporting
- Scheduling & Monitoring
- Quality Management
- Documentation
- Project Control & Organization
- Risk Management
- Communication Control
- Contracts



/ 1



/ 2



/ 3



/ 4

Your success matters most to us: Our services for your company.

Whatever project you plan to commission us with, we will always have an eye for the bigger picture. Our competencies range from architecture and object planning through logistics engineering and operational planning to overall project management.

You can call us in as experts for individual areas or specific steps of your new construction or renovation project, depending on your requirements. And we also take over the complete management of your project for you, as our team is able to control and combine all processes. In any case, our comprehensive know-how ensures that our solutions fit perfectly into your future plans and make the best possible contribution to your overall success.

- / 1  Logistics
- / 2  Operational planning
- / 3  Architecture and object planning
- / 4  Overall project management

For a smooth flow of material: Logistics Engineering.



Logistics

Our consultation on all issues of your supply chain and logistics provides the best possible basis for your investment decision. We translate your requirements for logistics system into concrete plans, accompany the implementation of complex but also simple logistics solutions and support you from concept planning to production and use as needed. Efficient logistics give you more flexibility in day-to-day business, add competitive advantages and secure your long-term business success.

Choosing the best technologies.

FactoryXperts develops tailor-made solutions in collaboration with you – for your intralogistics as well as for your entire supply chain. We design your individual master plan, your material flow and all business processes, create the tender documents for the entire logistics system technology and accompany you until the project is successfully completed and to

your satisfaction. And you can be sure that we select exactly those concepts and technologies that best meet your needs. We compare the services and prices from various suppliers and get the most out of the negotiations for you. As your partner from planning to commissioning, we ensure a smooth process and sustainable project success.

Your Xperts Plus in logistics engineering:

- / Customized technology
- / Best price performance ratio
- / High planning reliability
- / Smooth operation
- / Competent realization



« We take a very close
look before we
introduce change. »

/ Project Manager Logistics

« We find the bottlenecks
and hidden potential in
your production and ensure
that everything runs smoothly
for you in the future. »

/ Project Manager Operational Planning



Definitely more productive and efficient: Operational Planning.



Operational planning

Operational planning is a wide field. It concerns the whole process starting with the raw materials until the finished and packaged product is in your customers hands. Operational planning starts by rethinking individual production steps, leading to the reorganization of production, the selection of the right technologies and ends with the definition of the future of your operations.

Finding flaws, discovering potential.

Competent planning and implementation of your new production plant lays the foundation for your future success. At FactoryXperts, we know how to make your processes more productive and efficient. We find the weaknesses and bottlenecks in your production, discover potential for further automation and know which set screws to adjust to achieve a constantly high process quality. We always keep an eye on the entire production environment, i.e. not only the production facilities, but also the indoor climate and the supply infrastructure.

Your Partner from start to finish.

We will work with you in developing strategic and operational concepts and we will answer your questions related to process and technology management. Together with you, we develop a clear decision-making basis for the optimal evaluation and replanning of your investment. After your decision, we are happy to be your partner until the facilities have been taken into successful operation. That's what we're here for. That's what we do best.

Your Xperts Plus in operational planning:

- / Efficient, smooth processes
- / Perfect production environment
- / Constant high process reliability
- / Ensuring quality
- / Flexibility, where necessary

Your future wrapped up: Integral planning with BIM.



Architecture
and object
planning

Whether administration, production or logistics – we also realize the construction planning for you, with all stakeholders and authorities. We cooperate with our strong partner ATP architekten ingenieure. As one of the leading integral planning offices in Europe with 800+ employees, ATP has many years of experience in the food industry.

In the integral planning process, your property is viewed as a whole, with the main focus on maximum support of the core processes in the building. Architects, engineers and task-specific specialist planners form a team of the «best minds», a project manager with overall responsibility is the sole contact person for the client. He is responsible for a smooth and seamless planning and site supervision process. The integral process is not based on conventional, sequential planning services, but takes the form of interdisciplinary cooperation using Building Information Modeling (BIM): architects, structural engineers, technical building services engineers and property supervisors cooperate simultaneously in a single data model. This «digital building twin» provides the client with a sound basis for making decisions at a very early stage – long before the ground-breaking ceremony. This makes it possible to experience the building in real life, to conserve resources and to influence up to 45% of life cycle costing. Integral planning is a key

factor in the lifelong economic performance and quality of a building.

Building on skill and experience.

The successful implementation of your project is in our competent hands. Because we are able to offer a complete package of consulting and integral planning with BIM, and we can provide references from clients throughout Europe. With FactoryXperts as your comprehensive expert in the development of your real estate and with the option to rely on ATP architekten ingenieure, you will find us a reliable partner who understands your business and your processes and is proficient in all aspects of planning and building.

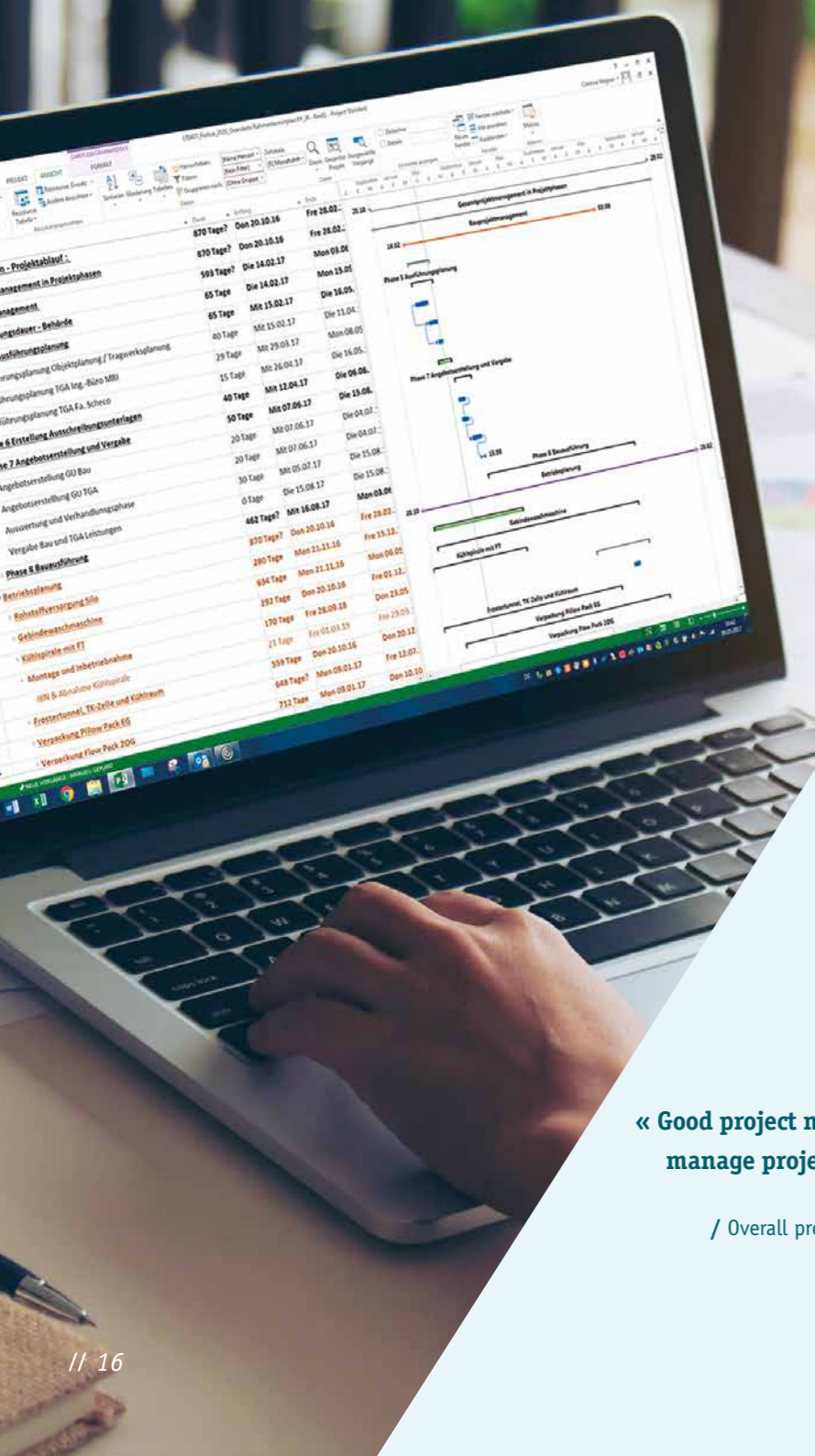
With us, the organization of your project is in professional and reliable hands. Perfect planning is the basis of a joint and successful implementation of the concept, respecting time, costs and quality.



Your Xperts plus in object planning:

- / High planning quality
- / Sound basis for decision making
- / Adherence to costs and deadlines
- / Life cycle orientation
- / Digital twin for planning, construction and FM
- / One-stop service

« Together with ATP architekten ingenieure, we make your future building accessible to you in the early planning phase through Building Information Modeling. »



Our perfection is good enough for you: Overall Project Management.



Overall
project
management

The more complex a project, the more important a competent project management for the overall success is. And only those who understand the interplay and interdependencies of the various processes are able to perfectly synchronize these. Therefore, effective overall project management across all trades and services requires in-depth know-how and full concentration on this comprehensive task.

Coordinate, integrate, profit.

You can count on the knowledge and experience of Factory Xperts specialists for your project. We take care of the coordination and integration of all processes and service providers. Perfect interface management sets the pace for everyone involved. Our local presence enables us to keep an eye – and a hand – on the current state of work. Providing crucial information early and identifying solutions

allow you to make the best decisions at each stage. Maximum transparency and the minimization of friction losses save time, reduce costs and increase quality. This is how professional management of your overall project pays off for you today, tomorrow and further more.

Your Xperts Plus in overall project management:

- / Maximum transparency
- / Smooth project flow
- / Deadline and cost security
- / Comprehensive quality assurance
- / Optimal decision-making

« Good project management helps us
manage projects successfully. »

/ Overall project management

Expertise, passion and creativity are the basis of our services.

It is the individual skills of our employees, their ideas and commitment that make FactoryXperts so valuable to you. And it is the ever-changing challenges of our customers that motivate the whole team to deliver maximum performance in every project. That's why we give our experts the freedom they need to fully develop their skills, creativity and enthusiasm. Commitment to the highest quality and reliability is not only a management issue – rather, it is the philosophy that our entire team lives for.

For us, the name FactoryXperts is both a claim and an incentive to make an outstanding contribution to your productivity through excellent know-how and personal commitment.



« We make our customer's challenges our challenge. »

/ Overall project management





Personally there for you. On site. By your side.

/ FactoryXperts International AG

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